

new mobility, ready for serial production

Low weight, silent, saving energy, no exhaust emission and a lot of fun Technical data:



Changeable front and back design Price from 10.000 and 18.900 Euros

2 +2 Seats wich Hardton

Range: 50-70 km Lead-Gel (from April 08 on: 100 or

200 km Lithium Battery) Top Speed: 100-120 km/h

Electricity Consumption: 1,30 € / 100 km

Batteries: 14x12 Volts Lead-acid gel or Lithium Batt.

Charging: 4 h -220 Volts/ 1 h - 380 Volts

2+2 Seats

Retail price (no VAT): L= 9.800,- to SL=17,500,-

Body. Panels made of ABS

Tubular Steel Frame / Aluminium Space Frame Propulsion: Asynchronous-Motor 12 KW/18Kw

Weight: 780 Kg

Additional payload: 300 kg

Chassis: Double Wishbone with Disk Brakes



Fun- Mobil (Buggy closet and open





Pick- up



For post, manual workers, services and producers of energy, ecc

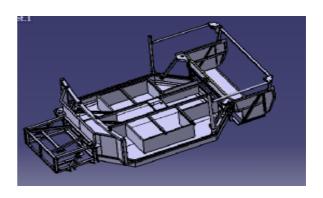


enjoy driving and be thrifty

Safety



Within the crash-test I proofed my safety



the structure of the bottom with battery-boxes as steel and aluminium sandwich (space for batteries with 80, 120 or 400 km potential)

Because of the dramatically growing ecological damage, the ozone pollution and the constantly growing oil prices, before millennium (year 2000) a group of technical specialists and specialists for marketing started to follow the vision of "new, energy saving" mobility, that takes care of all resources. Within a short time this ambitious team was successful to develop an alternative car for the local traffic. The first cars built, reached 80 km (since July 2007, 350 km) basing on light weight construction with an electric motor. They built 130 cars, which were tested successfully since 2001. In the following years the results were analyzed, the development of the e-mobile was continued, weak points were removed and the first sales structure was built.



NEW: A changing hybrid with generator for house and e-mobile, with 600 km range, is in state of preparation.



Consumption, 14 KWh, electric or 2 litre alcohol-diesel or gas, low weight production, length 4.20 m, light weight 850 kg Five seats e-mobile with changing hybrid cabriolet, hardtop, 4 – doors,

The MPF Meeting Point Future GmbH sees itself als development-company for new mobility. The basic business of this company is the distribution of international licenses for production and sales. The main emphasis is put on research and development.

In comparison with other cars, our e-mobile makes less noise, is more long-lasting and is saving more costs and energy, what can be seen with a *consumption of 1.30 Euros per 100 km*.







car- port for charging

In combination with the supply of energy – e.g. photovoltaic-carport – the e-mobile is a unique niche product. In the first phase of sales our e-mobile will mainly be offered to costumers who want to build up a project (like local suppliers, service companies or touristic places) and private costumers. In the second phase the project will put a spot on regions and local traffic and at the same time the sales fort he second- and third-car market will be built up. Further the sales of A- and B- trader- systems will be built up.

Production and suppliers of Austria and Eastern Europe are ready to start their work. To be able to decrease the costs for the production, we are negotiating with suppliers from Hungary and Slovakia, too. We want to start with a price from 10.000 and 18.900 Euros. The price depends on the equipment and the range (battery) of every individual car.

For the supply of the European market, we will build up a local production, a production with strategical, industrial partners (with a number of pieces from 1500 to max. 2000 in the fifth year). The local sales for the first two years are being guaranteed by already existing import agreements with Norway, the Benelux Economic Union, Switzerland, Greek, with direct traders, and of course the high demand of the costumers. A higher number of pieces and a higher increase of turnover will be realized by using production resources within the international license partnerships, what implies other advantages concerning costs. A contract for licenses for production and sales in South America is already in the final stages.

A South African Company wants to sign a contract for the license for production and sales for our e-mobile.

Together with extern partners our section for development of prototypes and goods made for specification will extend our advantage in competition and develop the existing know-how in production to become a whole system of production. Through this measure an additive field of business will be built and the value of the the licenses will be increased seriously within a short time.

The income of Meeting Point Future consists of the following items:

- ➤ Income from licenses (know-how transfer and support, sale of tools)
- ➤ Production in Europe and sale of e-mobiles (Ger/NL/NOR/IT/CH/A)
- > Trading products (hybrid generator, photovoltaic carport / butterfly, special equipment, spares, ecc.)
- Research and development for other companies

The company's strategy proceeds from the assumption, that there will be a conservative but continuous growth in every section of income. At the market the strategy will concentrate on levy and bottleneck, what means that there will never be produced more cars than needed. This strategy makes possible that the company can grow continuously by itself.

The energy saving and light e-mobile of MPF Meeting Point Future has an advantage in development of about 3 years, which can be led back to the consistency in development. Our e-mobile can be recycled by 98 % and creates a new independent market because of its product combination: environmentally compatible, energy saving mobility with a vehicle for local traffic.

We don't want a huge production series in only one location, but we are interested in license production all over the world with smaller productions.

This point of view can also be observed in the alternative trader net, which has been built up. It consists mainly of suppliers of energy, Bosch services and fitters with competences in the section of solar. With this measure we want to differentiate between the e-mobile and the ordinary car trading. Other innovative ways for sales are being developed at the moment and shell be translated into action together with strategical partners, cities, regions or suppliers of energy.

In the ordinary car industries have been several experiments concerning e-cars but they concentrated mostly on the reorganization of already existing cars. (Dinosaurs like Golf, Mercedes 180,...) with severe weight problems. Many prototypes have never reached the state of series production. One reason for this fact is, that these producers only see mass-production and –business as their aim and because of the huge costs they would have to produce over 50 000 cars per year to act economically. In addition it's important for them to produce conventional and topical vehicles (like the beatle in Mexico) as long as possible (in sense of Cash Cow). Projects for e-cars can only be successful if competition or national laws demand it from the market. By the way there are worldwide loads of prototypes of cars with three or four wheels, which are miles away from series authorization.

Through a quantitative leap it's possible for MPF Meeting Point Future GmbH, to act economically already with a small number of pieces (less than 1 000 p).

The development of MPF Meeting Point Future in the first 5 years is being outlined in the following section:

To be able to guarantee this development, we formed the following team of founders and management:

Founder team:

- Dipl. Ing. T. Hechl
- ➤ B & S. Albiez
- ➤ Ing. Coskun /Emec (S. Albiez u. Dr. Mag. P. Granig represents silent partner)

Management team:

- Management Direktor: Dipl. Ing T. Hechl / Mr. Albiez
- Development and research: T. Albiez, Prokurist
- Managing director marketing and project management licenses: Dr. P. Granig
- Finances and controlling: tax consultant / accountant
- > Production: Mr. Sablfi / Mr. Schünemann
- > Sales by traders: Mr. Tillian / Mr. Benker
- Planning of production and buying Dr. Dipl. Ing. Burger (employee Porsche until 2002)

Strategically, industrial partners:

Partner companies (suppliers) will be notified only if a signed confidentiality.

Company: Planning logistics

Company: Charging technical electronics Company: Chassis, Systems & final fitting

Company: Plastics parts Austria, Slovakia, Hungary, synthetic material

electronics, Austria

Company: Villach, Assemblies

Company: wholesale trade, consolation in marketing and sales

Reference Numbers

The need for investment fort he series production in Austria and for system suppliers in Eastern Europe fort he project MPF Meeting Point Future is about another 4 Mio. Euros in 2008. The sum of balances in 2010 is about 11,541 Mio Euros (Shed and office are being rented), which mainly consist of production machinery, tools, and development.

In 2008 we need about 1.5-2 mio. Euros funds from an investor. 1.8 mio. Euros are being financed by investment support, grants for personal and system suppliers.

According to the already defined income, the Break Even Analysis is being split up into 2 sections; sales and production (e-mobile and incl. commodities)

In the section of production, the Break Even is around 500 cars, what makes up about 6.0 Mio. Euros. According to our planning this will be reached in the second year.



Return on Investment – profitability of the whole funds – out of the calculation (1. - 5. Business year) is about **30.7 percent** within Real– Case calculation.

Profit and Loss Account

price euro					
year	1. Year	2. Year	3. Year	4. Year	5. Year
number of vehicles (new)	350	900	1400	1797	2010
turnover return (cars,equippin spare parts,lisense	4.647.500	11.512.230	18.221.590	23.118.350	25.870.220
total turnover return	4.647.500	11.680.540	18.221.590	23.118.350	25.870.220
year	1. year	2. year	3. year	4. year	5. year
turnover return total	4.647.500	11.680.540	18.221.590	23.118.350	25.870.220
Number off staff (worker)	29	57	79	87	99
Material expenses	3.191.410	7.550.450	12.393.860	14.989.310	16.553.470
year	1. year	2. year	3. year	4. year	5. year
Wages and salaries	891.000	1.838.030	2.450.880	2.703.200	3.124.900
rent office and halle /leasing/ interest	169.500	664.500	697.500	720.150	957.270
other expenses	247.450	486.580	1.124.840	1.058.380	1.119.730
total expenses	4.499.360	10.539.560	16.667.080	19.471.040	21.755.370
total depreciation	100.000	277.240	277.240	297.240	439.640
					_
Account Profit-and loss	48.140	863.740	1.277.270	3.350.070	<i>3.675.2</i> 10

Because of this Real Case calculation, we can proceed from the assumption, that the average return per year will be around **729.000** *Euro*. From the 4th year on, we can see a clear improvement of the result (4th year 3.3 mio \in and 5th year 3.6 mio \in), what shows us a sustainable development of the return. For the valuation of the company, a yearly EGT of 1 mio \in , according to the work done (development of the product, field experiments, set-up of the market), would be necessary. A value for the enterprise of 7 mio \in can be defined by the calculation factor 7, standard factor of the technology branch.

Additional liquidity will be financed by export from the 3rd year on.

Enough money will be earned to pay back interests and funds.

Depending on a possible act of going public, (e.g. after the 8th year) and if investors would ask for it, we could develop an individual exit-scenario.

That's how following increase can be financed.



Ecology and Economy in harmony



The first e-mobile with shopping or hybrid <u>drawer</u>



Car-Port, energy directly from the sun



Get in and enjoy!

Yellow e-mobile with 2 seats



Lid for charging: battery charger for Solar & 220 Volt-net in it

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